



**NUTRITION THAT  
FUELS CREATIVITY**



## **COMMODITY FOODS PROGRAM**

**ONE SOURCE | ONE SOLUTION | COUNTLESS BENEFITS**

ITALIAN SAUCES | SALSA | BBQ SAUCE  
EGGS | FRENCH TOAST | WAFFLES | PANCAKES | MUFFIN FLATS



### **The Brand**

When a company is built on sustainable values and is driven to provide the best for their customers, better food just comes naturally.

### **Who We Are**

We are a progressive food service partner that is uniquely positioned to create affordable and inspired foods for commercial and institutional food service operators.

### **What We Do**

Global Food Solutions is devoted to the development and distribution of affordable, wholesome and sustainable food products that simply taste amazing.



## ABOUT OUR PRODUCTS

### WE ARE DRIVEN TO PROVIDE THE BEST FOR OUR CUSTOMERS.

That is why unnecessary ingredients are never added to any of our products:

- ⊘ No Artificial Colors
- ⊘ No Artificial Flavors
- ⊘ No Partially Hydrogenated Oils
- ⊘ No High Fructose Corn Syrup

All of the products in our commodity foods program are compliant with K-12 food service requirements and meet the USDA Child Nutrition Meal Pattern Requirements. (PFS (Product Formulation Sheets) available upon request).

### We Always Bring the Best to the Cafeteria

- ✓ Low Fat
- ✓ Low in Saturated Fat
- ✓ Trans Fat Free
- ✓ Low Cholesterol
- ✓ Low Sodium
- ✓ Good Source of Fiber
- ✓ Good Source of Protein
- ✓ Nutritionally Enhanced (With Vitamin A, E, & C)



**Global Food Solutions uses recycled packaging.**



**Many of our products are produced locally in New York.**

\*All products available commercially as well. Questions? Contact us at 1-877-728-5550.



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## MARINARA & FULLY PREPARED PIZZA SAUCES

### RED/ORANGE VEGETABLES YOUR STUDENTS WILL LOVE

#### ALFRESCO PRODUCTS FEATURES & BENEFITS:

- ✓ Meet **NEW** Red/Orange vegetable serving requirements
- ✓ Low sodium products that taste great
- ✓ **Meets FDA guidelines** for low sodium products
- ✓ Contains 100% natural sugar as the sweetener
- ✓ All sauces are good sources of **vitamins A, C and E** (based on 1/2 cup serving)
- ✓ All products produced **locally in New York**.



COMMODITY MARINARA & FULLY PREPARED PIZZA SAUCES					
Commodities Used: Tomato Paste					
Product Code	Item Description	Pack Size/ Portion Size	Case Weight (lb.)	USDA Meal Contribution	Pounds of Commodities per Case
AIS-1005	Pizza Sauce	6-10 lb. Cans/2.2 oz.	39.75	1/4 C Red/Orange Vegetable	14.50
AIS -1003	Marinara Sauce	6-10 lb. Cans/2.2 oz.	39.75	1/4 C Red/Orange Vegetable	11.42
AIS-1003NE	Marinara Sauce, Nutritionally Enhanced	6-10 lb. Cans/2.2 oz.	39.75	1/4 C Red/Orange Vegetable	11.42
AIS-1001	Spaghetti Sauce, Nutritionally Enhanced	6-10 lb. Cans/2.2 oz.	39.75	1/4 C Red/Orange Vegetable	11.42
AIS -1002	Spaghetti Sauce	6-10 lb. Cans/2.2 oz.	39.75	1/4 C Red/Orange Vegetable	11.42
AIS-1100	Ketchup	6-10 lb. Cans/0.6 oz.	42.75	N/A	13.96





SALSA

Tijuana Tortilla Company’s salsa is the perfect creditable condiment for schools. This mild salsa is available as a low sodium product and contains half the sodium of it’s commercial alternative.

TIJUANA TORTILLA MILD SALSA FEATURES & BENEFITS:

- ✓ Portion your own 3 oz. serving of salsa from our 10 lb. cans for a more economical solution.
- ✓ Incredibly delicious & fresh tasting salsa made with sweet vine ripened tomatoes.
- ✓ The most popular Red/Orange Vegetable that students are sure to eat.
- ✓ Produced **locally in New York.**



COMMODITY SALSA					
Commodities Used: Tomato Paste					
Product Code	Item Description	Pack Size/ Portion Size	Case Weight (lb.)	USDA Meal Contribution	Pounds of Commodities per Case
TT-10401	Tijuana Tortilla Salsa	6-10 lb. Cans/2.0 oz.	39.12	1/4 C Red/Orange Vegetable	6.01
TT-10401NE	Tijuana Tortilla Salsa, Nutritionally Enhanced	6-10 lb. Cans/2.0 oz.	39.12	1/4 C Red/Orange Vegetable	6.01





## BBQ SAUCE WITH COMMODITY TOMATO PASTE

Branson's Roadhouse BBQ & Grill uses nothing but quality ingredients to bring you the best tasting barbecue sauce around. Our line of flavorful sauces are made right, with quality gluten free ingredients and they contain no high fructose corn syrup.

### BRANSON'S BBQ SAUCE FEATURES & BENEFITS:

- ✓ Produced **locally in New York.**
- ✓ No artificial colors or flavors.



COMMODITY BBQ SAUCE					
Commodities Used: Tomato Paste					
Product Code	Item Description	Pack Size/ Portion Size	Case Weight (lb.)	USDA Meal Contribution	Pounds of Commodities per Case
BR-3003	Branson's Roadhouse Barbecue Sauce	6-10 lb. Cans/1.0 oz.	45	N/A	3.46







### HELP STUDENTS START THEIR DAY RIGHT!

Growing minds need the right foods to perform their best. That is why we offer exciting K-12 products with all the nutritional benefits students need to succeed while delivering the flavors they love.

Right Start Foods has an extensive portfolio of successful CN labeled K-12 products. From 100% whole grain rich options to individually wrapped items for healthy meals on the go, we provide everything you have been looking for in one place.

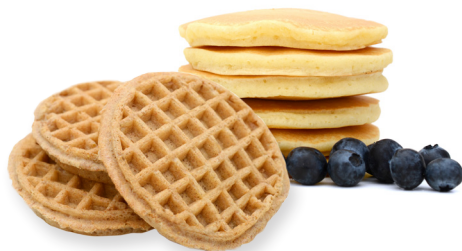
Explore our products and discover the many ways Right Start Foods conveniently delivers nutrition and great taste in every bite.

Right Start Foods is the only fully encompassing commodity foods breakfast product line available! Our Pancakes, Waffles, French Toast, Muffin Flats, and Egg Products all ship together to transform your breakfast commodity program overnight!

#### KIDS WHO EAT BREAKFAST...

Students who participate in school breakfast show improved attendance behavior, standardized achievement test scores as well as decreased tardiness.

- FRAC Report 2014



#### DID YOU KNOW?

Eggs are more cost effective than any other protein, so by turning your entitlement dollars into commodity eggs, you get more breakfast for your money!





## EGG PATTIES

We make breakfast easy and nutritious with our delicious Egg Patties. Our patties are made from real eggs and deliver the protein kids need in each, easy to build, breakfast sandwich.

## PRECOOKED SCRAMBLED EGGS

For incredible ease when planning and cooking, our Right Start Scrambled Eggs go from package to tray in minutes and provide great taste and nutrition. They are perfect for traditional scrambled eggs, breakfast burritos, breakfast bowls and all breakfast creations that call for delicious scrambled eggs.

## OMELETS

Our omelets are always made with real eggs and are star performers on school menus. These flavorful omelets deliver a powerful boost of protein for increased energy, concentration, and success.

COMMODITY EGG PRODUCTS					
Commodities Used: Eggs					
Product Code	Item Description	Pack Size/ Portion Size	Case Weight (lb.)	USDA Meal Contribution	Pounds of Commodities per Case
RS3015	Precooked IQF Scrambled Egg	160 ct./2.00 oz.	20.00	2.0 oz. M/MA	16.19
RS3052	Scrambled Egg Squares	180 ct./1.50 oz.	17.00	1.0 oz. M/MA	10.395
RS4002	Egg Patty	162 ct./1.00 oz.	10.13	1.0 oz. M/MA	6.239
RS4003CN	IQF Round Egg Patty	300 ct./1.25 oz.	23.44	1.0 oz. M/MA	14.52
RS3148	Colby Cheese Omelet	144 ct./2.10 oz.	18.90	2.0 oz. M/MA	9.486
RS3149	Cheddar Cheese Omelet	144 ct./2.10 oz.	18.90	2.0 oz. M/MA	9.486





FRENCH TOAST SLICES AND STICKS

We love to present wholesome breakfast solutions that are nutritional and naturally taste better. That is why our French Toast Slices and Sticks are made with 100% whole grain rich bread that is dipped in real egg batter and grilled (never fried) to perfection! These items have become a fan favorite among kids everywhere.

COMMODITY FRENCH TOAST SLICES AND STICKS					
Commodities Used: Eggs					
Product Code	Item Description	Pack Size/ Portion Size	Case Weight (lb.)	USDA Meal Contribution	Pounds of Commodities per Case
RS8627	Whole Grain French Toast Sticks	85 ct./3 oz. (3-1 oz.)	15.94	2.0 oz. Grains	1.82
RS8628	Individually Wrapped Whole Grain French Toast Sticks	85 ct./3 oz.	15.94	2.0 oz. Grains	1.82
RS8070WW	Whole Grain Brioche French Toast (Round)	90 ct./2.6 oz.	14.625	2.0 oz. Grains	1.44
RS8201W	Whole Grain French Toast	144 ct./1.5 oz.	13.50	1.0 oz. Grains	1.74
RS8010WWH	Texas Style Whole Wheat French Toast	72 ct./3.0 oz.	13.50	2.0 oz. Grains	1.78
RS8085	Whole Grain French Toast Sandwich	80 ct./3.25 oz.	16.25	2.0 oz. Grains	2.11





## PANCAKES

Our fresh off the griddle pancakes come in a variety of sizes and flavors to best accommodate your menu's requirements. Our pancakes are always made with whole grains, real eggs, and are sure to make your breakfast menu a great start to any student's day!

COMMODITY PANCAKES					
Commodities Used: Flour					
Product Code	Item Description	Pack Size/ Portion Size	Case Weight (lb.)	USDA Meal Contribution	Pounds of Commodities per Case
RS7155	MINI Maple Whole Grain Pancakes, Individually Wrapped	52 ct./3.1 oz.	10.075	2.0 oz. Grains	3.61
RS7245	Reduced Sodium Whole Grain Pancakes	72 ct./2.8 oz.	12.6	2.0 oz. Grains	5.05
GS7052WR	Pancakes with Cinnamon Flavor	144 ct./2.9 oz.	26.1	2.0 oz. Grains	10.03

## WHOLE GRAIN RICH WAFFLES

Our fresh off the griddle waffles come in a variety of sizes and flavors to best accommodate your menu's requirements. Start your morning right with whole grains and real eggs. Our waffles are a fan favorite among kids everywhere!

COMMODITY WAFFLES					
Commodities Used: Flour					
Product Code	Item Description	Pack Size/ Portion Size	Case Weight (lb.)	USDA Meal Contribution	Pounds of Commodities per Case
RS9002	Whole Grain Waffles	144 ct./1.3 oz.	11.7	1.0 oz. Grains	4.73
RS 9011-OV	Individually Wrapped/ 2pk Whole Grain Cinnamon Waffles	72 ct./2.6 oz.	11.7	2.0 oz. Grains	4.43
RS9201WE	Whole Grain Waffles	72 ct./2.5 oz.	11.25	2.0 oz. Grains	4.2



NEW! MUFFIN FLATS

Muffin Flats bring a little taste of home to the cafeteria! Consolidate all of the wholesome goodness found in homemade muffins into our thin snack size package. With multiple flavors available, there is sure to be a muffin flat favorite for everyone! Our innovative production techniques combined with our premium ingredient standards result in products that simply taste better.

OUR MUFFIN FLATS ARE...

- ✓

A great source of fiber
- ✓

Made with whole grains
- ✓

Made from scratch
- ✓

Made with real fruit and sugar

COMMODITY MUFFIN FLATS						
Product Code	Item Description	Pack Size/ Portion Size	Case Weight (lb.)	USDA Meal Contribution	Commodities Used	Pounds of Commodities per Case
RS-9701	Whole Grain Apple Cinnamon Muffin Flat	96 ct./3.3 oz.	19.8	2 oz. Grains	Flour	5.96
					Eggs	1.59
RS-9702	Whole Grain Banana Muffin Flat	96 ct./3.3 oz.	19.8	2 oz. Grains	Flour	5.73
					Eggs	1.54
RS-9703	Whole Grain Blueberry Muffin Flat	96 ct./3.3 oz.	19.8	2 oz. Grains	Flour	5.99
					Eggs	1.60
RS-9704	Whole Wheat Oat Muffin Flat	96 ct./3.3 oz.	19.8	2 oz. Grains	Flour	5.73
					Eggs	1.54





## COMMODITY PROCESSING MADE EASY!

Flexible Pass Through Value (PTV) Method Options\*

- Net Off Invoice (NOI)
- Direct Ship ( School District Truckload only)
- Fee for Service (FFS) - limited; check availability

**\* Check with your state office for options approved for your state.**

### STEP 1: HOW MUCH DO I NEED?

- Determine your annual product menu requirements.
- Use the Global Food Solutions Commodity Calculator Tool to estimate your needs.

### STEP 2: WHEN AND WHO DO I ORDER FROM?

- Ensure commercial distributor is “certified” and will stock the items requested (if using NOI).
- Officially “procure” commodity product and applicable products through normal approved methods.
- Award processing contract to your qualifying vendor.
- Commit pounds/quantities prior to USDA survey deadline.

### STEP 3: SETTING UP YOUR TOMATO BANK ACCOUNT

- Notify Global Food Solutions of distributor who will supply products for School Year (if NOI).
- Global Food Solutions establishes your “Commodity Bank Account” on or about July 1 of new school year.
- All transactions visible at [K12foodservice.com](http://K12foodservice.com) (24/7).
- Donated Food Value Discounts\* should appear directly off the invoice from your “certified” NOI distributor.
- “Certified” distributors to regularly upload sales data so account will stay current.

### STEP 4: SALES VERIFICATION

- Within the first month of shipments, check your invoices and [K12foodservice.com](http://K12foodservice.com) website to ensure you are getting the PTV discounts.
- Issues identified early can be fixed so that entitlement value or discounts are not lost.
- Continue verification periodically throughout the year.
- Products can be added or deleted as you choose and as your menus change.

\* Based on the most current School Year approved USDA SEPDS (Summary End Product Data Schedule).



## **OUR COMMITMENT TO K-12 SCHOOLS INCLUDES:**

### **NATIONAL LEVEL**

- Developing custom school products to meet USDA meal requirements
- USDA Commodity Processor for multiple commodities
- Dedicated Global Food Solutions K-12 Sales Team
- K-12 Bid Department Support (Summary Product Formulation Statements, Nutrition Spec's)
- SNA Member
- ACDA Member and active supporter
- Alliance for a Healthier Generation (AHG) compliant

### **STATE AND LOCAL LEVEL**

- State Nutrition Association - marketing and show support
- Local Broker sales support
- Many menu and K-12 program tools available
- Commodity Processing tools available (Calculator, SEPDS, and [www.K12foodservice.com](http://www.K12foodservice.com))
- Provide free product samples upon request
- Educational Support & Training for USDA Crediting & Meal Solutions



## **AMERICA'S SCHOOL FOOD COMPANY FOR MORE THAN 14 YEARS!**

Global Food Solutions is an all-American success story, providing food solutions to the K-12 industry for over 14 years. Starting with one product to over 100 today we are excited to bring our great products into the commodity foods program to share with you and your students.

### **NEED HELP PROCESSING COMMODITIES?**

Our Team Has The Tools You Need To Understand Your Commodity Allocations.

- SEPDS
- Commodity calculator
- Mock menu items
- Menu support
- Nutritional guidance

Contact Michael personally to learn more about how Global Food Solutions can bring quality, sustainability, and piece of mind to your school's food program.



#### **PRIMARY CONTACT:**

Michael Levine  
Managing Partner  
Cell Phone: 631-332-7754  
Email: Mikelevine@afmnet.com



#### **SECONDARY CONTACT:**

Elena Misoulis  
Director of Nutrition  
Cell Phone: 631-312-1163  
Email: Emisoulis@afmnet.com





When a company is built on sustainable values and is driven to provide the best for their customers, better food just comes naturally.

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**CORPORATE CONTACT INFORMATION**

Phone: 1-877-728-5550

FAX: 1-877-728-5550

Email: [Mikelevine@afmnet.com](mailto:Mikelevine@afmnet.com)

159 Adams Ave, Hauppauge NY 11788